Dealertrack F&

# SMARTER CONTRACTS FASTER FUNDING

Don't let re-contracting errors slow down your funding.

### Misconceptions: "My paper contracting process is just as fast as eContracting." "This will disrupt my current workflow." The

## "eContracting is an expensive investment."

### The Real Deal:

Paper contracts can take up to 5 business days to get funded. Digital Contracting is virtually errorfree and you can get funded as fast as the same day.

By seamlessly integrating with your current DMS, you can easily enter and submit a contract with just a few clicks.

The investment is minimal compared to the ROI, and the amount you save using Digital Contracting vs. paper contracts will speak volumes.

### Speed up your contracting process with Digital Contracting on Dealertrack uniFl<sup>®</sup>.

Send complete, accurate funding packages to your lenders the first time — every time.

#### **Key Benefits**

- Create a paperless, accurate workflow from leads to contracts in one deal Jacket
- Eliminate contracting errors and hold ups to get funded as fast as the same day
- Reduce data entry with seamless DMS integration
- Capture stips and documents using a mobile device\*, or upload files directly from your computer
- Elevate the car buying experience with mobile review and contract signing on any tablet, anywhere in the showroom

#### No transaction fees

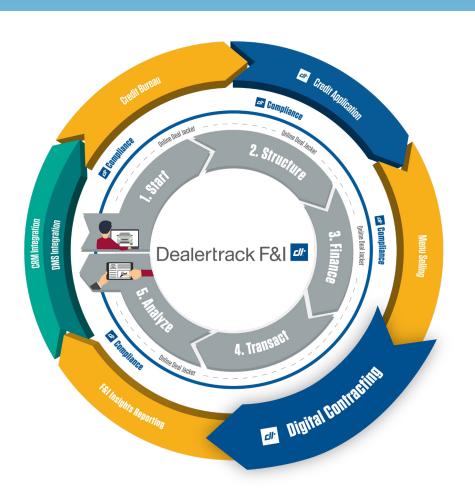
When you subscribe to Digital Contracting on Dealertrack uniFI®.

\*Compatible with most 9" or larger devices, including iPad®, Android and touchscreen tablets. Not all device types supported.

Learn more and sign up for a demo at go.dealertrack.com/FastFunding

### COX AUTOMOTIVE

# **Experience More with Digital Contracting on Dealertrack uniFI**<sup>®</sup>



Dealertrack F&I digitally powers your workflow from leads to contracts, in **one online deal jacket delivering deal efficiency and productivity.** 

More of what matters		Digital Contracting on Dealertrack uniFl®	Other Contracting Providers
	<ul> <li>End-to-end Workflow</li> <li>One deal jacket from leads to contracts with all funding documents in a single location.</li> </ul>	~	
	No Transaction Fees	$\checkmark$	
	<ul> <li>DMS Integrations</li> <li>Integrates seamlessly with leading DMS providers to reduce data entry.</li> </ul>	$\checkmark$	$\checkmark$
	<ul> <li>Real-Time Error Display</li> <li>Built-in verification alerts as you enter data.</li> </ul>	~	
Verify	<ul> <li>Digital list of up-to-date lender required documents.</li> </ul>	$\checkmark$	Fax Checklist Only
	<ul> <li>Contract Review</li> <li>Customers can review and sign digitally - no paper required</li> </ul>	~	
	<ul> <li>Sign on multiple devices</li> <li>Choose what device works best for your process.</li> </ul>	~	$\checkmark$
Sign	<ul> <li>Sign and tap</li> <li>Sign once and simply tap to auto-fill signature fields for a faster signing process.</li> </ul>	$\checkmark$	$\checkmark$
- Contraction of the second se	<ul> <li>Point of Sale Capture</li> <li>Snap and upload high quality documents with your tablet*.</li> </ul>	~	
	<ul> <li>Local File Upload</li> <li>Easily upload scanned documents and email files from your computer.</li> <li>Aftermarket Contracts</li> </ul>	Up to 4MB	Up to 2MB
Submit	Included in your funding package.	$\checkmark$	$\checkmark$
	<ul> <li>Trailing Document Support</li> <li>Even after you submit, you can upload additional documents.</li> </ul>	$\checkmark$	$\checkmark$